



M I D W E S T G L A S S 2 0 1 1 - I S S U E 3

A MINNESOTA GLASS ASSOCIATION
PUBLICATION

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- **GlassBuild America 2011**, September 12-14, 2011, Georgia World Congress Center in Atlanta
- **Auto Glass Week & AGRSS Meetings** - Memphis TN September 15 - 17, 2011

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BRRRRR...It Was Chilly, But Still Another Successful Golf Fundraiser!

The MGA returned to Sawmill Golf Club for our Annual Golf Fundraiser on June 23, 2011. This was the sixth time the event was held there and the course was in great shape. Nearly 80 golfers filled the course, although it was a chilly day, a good time of networking and camaraderie was had by all. Following a day of golf dinner



was provided at the Gasthaus Bavarian Restaurant just a short distance from the course in Stillwater. The event provided a great opportunity to have fun, forge relationships, and participate in the chance to win great prizes.

The event was financial success with the help of personal and financial support of members, suppliers and sales representatives. Many members contributed on

several levels by helping with the organization of the event, contributing prizes, running contests, acting as sponsors and then played in the tournament. The golf event is a key component of the of the MGA's annual budget. It enables us to run stronger programs and respond better to the needs of members and the industry. Please take a moment to review out our sponsor listing and take some time to express your appreciation by keeping them in mind when you make your business decisions.

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- St. Paul Saints
- Stylmark



Jamie Quesnel, Only 1 Auto Glass won the \$500 prize



1st Flight Winners Only 1 Auto Glass

This year the golf tournament was broken into two flights. First Flight winning team members were: Jamie Quesnel, Rick Colberg, Tony Hapka and Brad Hapka; all from Only 1 Glass.

Second Flight winners were Pat Tuttle, Scott Oslund, Brandon Kirby and Mark Dehlman all with Guardian.

Great prizes were offered through the raffle. The Grand Prize of \$500 cash was won by Jamie Quesnel, Only 1 Auto Glass. A \$200 cash prize was won by Scott Oslund, Guardian Industries, and Dean Kilau, City Auto Glass won the flat screen TV and a very nice golf bag.



2nd Flight Winners from Guardian Industries



Dean Kilau, City Auto Glass won a TV and Golf Bag

2011 CBRC Session Summary

Lobbyist Remi Stone

The 2011 legislative session ended as everyone knows with a government shutdown. Much of the preceding article was written just prior to the “deal” finally arranged between Governor Dayton and legislative leaders. Though the shutdown drama is still unfolding, other events of the session will affect those glass dealers who participate in construction business. It was an unusual session and will be remembered.



The “Who’s Who” of Glass Was Here!



Everyone had a Great time!

Contractor Bill of Rights Coalition (CBRC)

The MGA participates with and is represented in St. Paul by the CBRC. The CBRC addresses residential and commercial construction issues that affect glass dealers and other subcontractors.

The CBRC is an informal group of trade associations in the construction industry. It is dedicated to improving business conditions for all construction subcontractors, specialty trades and suppliers in the State of MN through unified and cooperative legislative actions.

By advocating Fairness as the bedrock principles of all construction transactions and contracts, it is CBRC’s goal to establish the best possible public and business environment for the success of all parties to a construction transaction.

The CBRC was initially created in the mid 1990’s and was successful in enacting significant improvements to the statutes in 1997. The organization went dormant for a number of years and was re-initiated following discussions between the MGA & ASA. It quickly grew to involve others and now involves 20 trade associations.

CBRC will coordinate the efforts of member organizations to attain the results we want. Each association will contribute time and resources to attain our goals.

The CBRC is focused on the following as areas:

- Prompt Payment
- Retainage Limitations

- Pay-if-paid - pay when paid
- Prohibit Bid Shopping
- Indemnity & Insurance Reform
- Prohibit contract clauses that prohibit lien waivers

A brief note on the Government Shutdown:

Budget talks looked difficult from the start of session and sure enough they are making history. Problems were predictable in part because Governor Dayton planned on balancing the budget with a tax hike on the wealthiest Minnesotans while at the same time the GOP claimed there would be not tax increases and that the budget would be balanced solely by cuts. As it stands the uncompromising positions have taken control.

Because the legislature has not determined how to fund the state, responsibility has fallen on the court system. Judge Kathleen Gearin has been given charge to define the core government services that will remain operating during the period of impasse. The prison system, the state patrol, portions of Medicare, unemployment benefits and a number of other services will continue to be funded but what about the rest, and where do you fall in this mess?

There is no clear answer to date. But what we do know is that on July 1, 2011 all state contracts are in question and many will be suspended. Many construction projects will likely be stopped or at least hampered and all levels of contracts are subject to the whims of the legislature.

The Minnesota Department of Administration Commissioner has been quoted as saying that “work activity under the contracts as of July 1, 2011 must be suspended, pending authorized appropriations, as will all payments of the state of Minnesota under those contracts.”

The following is the 2011 regular session summary. We were hoping to include a complete summary with a full budget review and related policy provisions. Unfortunately, final details are pending a special session – not yet set – to balance the state’s budget and resolve the miscellaneous outstanding policy issues.


2011 Regular Session

At midnight on May 23, 2011 Minnesota’s legislative session came to a close... without a budget agreement. Indicative of the tumultuous year at the Capitol our elected officials failed to agree on the funding appropriations that sustain our state’s economy, and instead the government closed its doors at five pm on Thursday June 29, 2011. The press moaned, and we might very well begin to see the affects unfold after the 4th. Secret negotiations may have taken us closer to a state budget, but close only counts for so much.

There are many questions that can only be answered in due time, but what we do know is that there were 117 chapters of law sent to the Governor, 23 of which he vetoed including a bill prohibiting residential sprinkler requirements, the manufactured home park water and sewer charge regulation bill, the voter ID bill and eight appropriation bills.

CBRC Activities

In 2011, we got some spectacular publicity on key payment issues, educated members of the legislature

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about our objectives, killed a few adverse bills and we increased our presence at the Capitol by getting to know the new legislature while rekindling last year's relationships. Business representatives worked hard and well together to ensure that the legislature knew we are keeping an eye on their activities, and that we would be at the table with ideas and officials if something important came up.

The spectacular press CBRC received, identified our concerns and stated our position publicly. That publicity complimented by a noteworthy grassroots campaign helped bolster 'the voice of subcontractors.' It takes time, but our message becomes more articulate and effective as we build on a requisite foundation.

This year CBRC introduced into the house and the senate, the Business-to-Business Accountability bill (HF 590 / SF 859) as well as the Retainage bill. CBRC's concentrated effort and consistent presence at the Capitol, regular meetings with legislators and attendance at industry rallies have helped to secure a seat at the table within the construction industry.

CBRC 2011-2012 Legislation

CBRC continues to promote policy changes to improve the business climate for glazing and other subcontractors. Introduced, but not heard, were the following bills:

Business-to-Business Accountability. In support of CBRCs on-going effort to bring transparency to the state's construction financing schemes, HF 590/SF 859 were introduced. The bill requires evidence of construction financing as part of building & construction contracts. It allows general and sub- contractors to notify lenders in the event of non-payment. In the event of loan default, requires lenders to notify general and sub- contractors of the default and authorizes stop-work without penalty.

This bill received a lot of publicity in 2011. Not only was our story and rationale for the bill plastered on the front page of Finance and Commerce but we raised awareness for CBRC as a whole. It is important to be seen and this bill has received a lot of positive exposure.

Retainage. HF 589/SF 861 The bill requires retainage to be held in an interest-bearing third party escrow account and released within 30 days of substantial completion as defined by Minnesota Statutes, section 514.051.

This bill was well received in office conversations with senators and representatives, probably because it's objectives seem like common sense. But as you know common sense in the legislature is... well only part of the equation. We have worked hard and will continue to try and bring people together over this issue, especially those who are adverse to more "paperwork" for example, owners, general contractors, and banks.

Last but not least, it is very important to recognize that we successfully prevented an adverse ACEC indemnification bill from becoming law.

With a consistent presence at the Capitol, a continued grassroots campaign and dedication to identified objectives the 2012 session looks promising for CBRC.



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MGA Auto Glass Committee Meets with Commerce Department

MGA Executive Director Mike Schmaltz and members of the MGA Auto Glass Committee: Chair Guy Selinske, Reed Vanderzee and Mike Schenian met with Commerce Commissioner Michael Rothman and his assistant John Reich on April 14.

Many issues were addressed that have not been given appropriate consideration during the preceding eight years. We presented quite a bit of supporting material and are following up with letters to summarize our presentation and answer questions presented at the meeting. Subsequent calls have been encouraging regarding his attention to the issues. The Minnesota government shutdown has likely delayed action on this as it has with much other state work.

Meeting Purpose

We described the critical role glass performs in vehicles today, describing how it protects the occupants from roof crush injuries in rollover accidents, enables airbags to properly deploy and is linked to a various (and increasingly complex) electrical systems.

We went on to describe the intrusion of Third Party Administrators (TPAs) into the relationship between vehicle owners, insurers and glass companies. They obtain large allocations of an insurers business in exchange for a low price; they then attempt to force that price on glass companies who do not get the benefit of the volume that drive the low price. Some TPA's are even owned by glass companies.

We covered MGA's role in working with the legislature to maintain a level playing field as the changes we describe occurred. Those changes are largely included in the statutes related to unfair claims practices. Enforcement is delegated exclusively to the Commerce Commissioner, summarily they:

- Require a fair and competitive price
- Prohibit steering (attempting to steal a customer)

The laws are not being enforced. TPAs would argue that they allocate business fairly and respect choice. Unfortunately even when shop becomes an affiliate and agrees to pricing they do not get referrals.

No Previous Help from the Department

We have received very little help from the Department during the last eight years. Information we have provided has been ignored and promises of attention violated. Commissioner Glenn Wilson specifically promised to tell us of the investigation outcome on the materials we provided; when we asked about it we were always told that they could not comment on a case under investigation. There was no action and never a follow-up to his promise.

Success With Independent Review

Minnesota's no fault law and court decisions have provided a tool that does not exist in other states; binding arbitration. We have used this mechanism successfully many times to contest TPA and insurer short payments. We have prevailed so many times against insurers that we feel their continued attempts to pay below market pricing demonstrate bad faith and disregard for the statutes. Copies of the Arbitration decisions were provided to support this claim.



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Revised Consent Order

We are very concerned with the recent “Revised and Amended Consent Order” dated December 3, 2010 issued by Glenn Wilson. Both the original and revised orders set forth pricing determination methods that are not in compliance with Minnesota statute. The revised order determines glass pricing without any input by the glass industry and again with no reference to the statute.

Continued Violations

Immediately following the visit we learned of an attempt by a TPA to steal a job from a shop. The customer phoned the shop and arranged to have a car window replaced. The shop coordinated a three way conference call between the customer, and the TPA to verify coverage and to get a referral number. Shortly after the three way call, the customer’s agent called the shop and informed them that following the three way call, the TPA called the customer directly in an attempt to get them to use their own shop. The shop was able to reach the customer and retain the job. This incident displays exactly what we said was occurring in our visit; it was documented and submitted to the Commerce Department.

We have also learned that in spite of repeated assertion that the department did not have sufficient resources to investigate glass related claims they were able under Wilson to conduct a competitiveness study on the auto glass industry for insurers in northern Minnesota.

This and other issues will be discussed with the Commerce Department in the future. Additional materials are being collected and we plan further visits with the Department, perhaps we will get some help with the new Commissioner.

2011 MGA Spring Glass Conference

The MGA presented yet another Glass Conference with a group of exceptional speakers who addressed issues and trends that affecting the glass industry. It was a two track event designed for both glazing and auto glass segments of the industry and it included dinner. Almost 90 individuals from 30 companies attended.

Track 1 was designed for Glazing Professionals, Manufacturers, Contractors, Architects and Designers. Lee Granquist, SE, PE and President of Larson Engineering led it off, an international construction authority; he has developed outstanding skills through management of complex architectural and commercial projects. Licensed in 35 states, Lee is a nationally recognized expert in glass and glazing issues and has designed many high-rise curtain wall projects. His experience includes the Getty Center – Los Angeles, Petronas Towers in Kuala Lumpur, and the Disney Concert Hall – Los Angeles.

Track 1 finished and Track 2 started with Carl Tompkins of the Sika Corporation a well-known adhesive and sealant manufacturer and supplier to the construction and automotive industries. Carl is well known in Minnesota and has spoken at many previous events. He travels internationally representing Sika, is a regular contributor to industry publications and a frequently speaker at national events. In his presentation “Activities that Count” Carl provided a fresh look at how to reach



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personal and business goals. As usual his presentation was inspirational and informative.

Track 2 was designed for Auto Glass Professionals. Following Carl's presentation and a dinner for all participants Bob Beranek spoke on the latest technical developments affecting auto glass installations. Bob is the president of Automotive Glass Consultants. He developed the AGS Installer Training School and was responsible for testing potential products, adhesives and sealants. Bob is a Master Auto Glass Technician, a recipient of the NGA Len Stolk Award, and an AGRSS Board Member and is the Chair of the AGRSS Standards Committee. Bob also serves as an expert witness and is a regular contributor to Auto Glass and AGRR.



Gary Haider, Jennifer Lang and Lee Granquist

Hogan Named President of Stylmark

MGA member Stylmark, Inc., Minneapolis, recently announced changes in its executive structure, naming Kevin Hogan president and Kevin Brown executive vice president. Both Hogan and Brown will also serve on Stylmark's board of directors.

"Kevin Hogan has been with Stylmark two-and-a-half years and has been instrumental in diversifying our customer base and turning our revenue trend positive as vice president of sales and marketing. I am confident that he has the vision and experience to lead Stylmark successfully into the future," said David Brink, Stylmark chairman and CEO.



Carl Tompkins presenting to the group

"Kevin Brown has been with Stylmark over 15 years and has had a significant impact on Stylmark's manufacturing success. Most recently, he has led the physical integration efforts for the Interlock Structures and Clear Corporation acquisitions," Brink added. Brink will continue in his role as Chairman, CEO, and trustee of the company ESOP.



Carl Tompkins, Tom Dorr, Mike Schenian and Bob Beranek

NGA - Education and Training for Your Business

The NGA has training for all aspects of the glass and window and door industries - and for businesses of all sizes. Find the program that is the right fit for you and get started today.

Forums/Seminars

The Educational Forums are based on the idea that we're more effective together than we are apart. Attendees of the 2011 Forums, September 12-14 in Atlanta, will have the opportunity to network with and learn from

others in the industry. Attend the Forum that fits your business: Architects Forum, Glazing Executives Forum, or Window & Door Dealers Forum. Auto glass companies will find similar educational opportunities at Auto Glass Week™ 2011, September 15-17, 2011 in Memphis. For more information, visit www.glassbuildamerica.com.

Speakers for Glazing Executives Forum

Kevin Surace, CEO of Serious Materials will open the day with a presentation on opportunities for glaziers in energy efficient projects. Surace was Inc. Magazine's Entrepreneur of the Year in 2009. Serious Materials is the leading provider of high-tech products and services that reduce energy usage in the built environment, the largest contributor of CO2 worldwide. Surace will highlight his firm's involvement in retrofitting the Empire State Building and other projects.

Jeff Dietrich of EcoTrends will present his annual economic forecast. Back by popular demand, Dietrich mixes his accurate information with humor and insight available nowhere else. The day will also feature eight breakout discussion groups led by industry experts on important topics to glazing professionals. Tentative topics include Bidding and Estimating, Contract and Legal Issues, and Project Management.

"The Glazing Executives Forum is one of the most important dates on the glazier's calendar," noted Rick Hamlin of Trainor Glass, chair of NGA's Architectural Glazing Committee, "This year, attendees can be confident that they'll be getting practical, relevant information that they can take back to their offices and start implementing."

The Forum will also have 8 breakout groups that will allow you to talk to your peers about the most challenging issues in the industry: Estimating, Preventing Curtainwall Failure, BIM, and more.

Glass Management Institute

Designed for rising industry leaders, GMI focuses on how to manage a successful glass operation. Industry leaders take students through topics such as bidding and estimating, sales and marketing, financial management, legal issues, project management, and strategic planning. Classes are available on MyGlassClass.com.

Manuals

NGA Training Manuals include: Auto Glass Technician Reference Manual, Auto Glass Repair Technician Reference Manual, Glass Installer Reference Manual, Employee Safety Guide, Guide to the Glass and Glazing Requirements of the Model Building Codes and more!

MyGlassClass.com

MyGlassClass.com is designed for Architectural/Flat Glass, Auto Glass, and Window and Door companies as an affordable resource for improving worker skills, enhancing workplace safety, achieving professional certification, and complying with training requirements. Get your employees trained by the best in the industry.

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Webinars

The NGA's webinar series was designed to help you make your business successful. Check back often to view the updated schedule. Past webinars are available through MyGlassClass.com. View the webinar descriptions in the Educational Webinar Catalog.

MGA Chapter members are eligible for the membership rate on NGA products, including training, manuals, and certification. By joining the NGA, they will be listed in the NGA Membership Directory and on www.glass.org. They also gain access to NGA Cost-Cutting Member Services, including discounts on shipping, insurance, bankcard processing, and consulting.

Data Retention

Jeff Meek, John A. Knutson & Co.

We are often asked the open ended question "How long do I need to retain my records?" Unfortunately, this is a complicated question with potential legal ramifications. The IRS, Department of Labor and many other organizations have regulations that establish guidance. However, it is up to you to determine if it is in your best interests to simply meet the minimum requirements or if the data is valuable to your business and should be kept for longer periods of time.

It is also important to remember that certain data needs to be retained permanently and may help show you complied with applicable laws. This includes, but is not limited to, tax returns, certain insurance records, purchase documents for real estate and investments, and corporate business records including minute books, bylaws and legal correspondence.

Electronic information can facilitate following a retention plan if the data is organized in a meaningful manner. This would allow you to easily purge data from the system according to your retention policy as time passes. Document management software will have features to prompt you to timely purge files based upon their assigned properties. However, very few small businesses are truly "paperless". Therefore, paper files must be managed appropriately as well.

We've learned through discussions with attorneys and others that the best plan is to establish data retention policies for all your data types and follow those guidelines consistently. If done properly and maintained consistently on an annual basis, you should find that you lower your cost of maintaining this information and limit your exposure to legal issues.

We can offer general guidance which has been established by gathering information from various sources. However, guidance from any source should be reviewed with your legal counsel to assure that it meets minimum standards for your business. Please contact us if you would like additional information.

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The National Glass Association Moves

After many years in McLean, VA the NGA moved to a new location on May 2, 2011. The MGA has been a chapter of the NGA for many years. We appreciate the support, programs and discounts the NGA has provided for our members.

The New Address:

1945 Old Gallows Road, Suite 750, Vienna, VA 22182

Telephone & fax numbers will not change:

Phone: (703) 442-4890 Fax: (703) 442-0630 Toll-Free (866) DIAL-NGA (342-5642)

Lead Renovation Rule Update

The Following was received from the Environmental Protection Agency on July 15, 2011

After carefully weighing all available information and considering the public comments, EPA has concluded it is not necessary to impose new lead-dust sampling and laboratory analysis, known as the clearance requirements, as part of the Lead Renovation, Repair and Painting (LRRP) rule. The Agency believes that the existing lead-safe work practices and clean up requirements -- which went into place in 2010 -- will protect people from lead dust hazards created during renovations jobs without the need for additional clearance requirements.

Nothing in today's action will hamper implementation of the tough protections already in place. EPA determined that the lead-safe work practices will protect human health without imposing additional regulatory burdens and costs associated with taking dust samples and obtaining laboratory analyses.

EPA had agreed to complete a final rule addressing the clearance issue by July 15th as part of an agreement to settle litigation with the Sierra Club and other petitioners over certain post-renovation cleaning requirements of the 2008 RRP rule.

Although EPA is not imposing clearance requirements, the final rule clarifies and strengthens the current lead-safe work practices, including requiring that a vertical containment system or equivalent measures be used when outside renovations are performed within 10 feet of a property line, and that HEPA-vacuum filters be changed at regular intervals.

EPA will aggressively enforce the LRRP rule and continue our extensive education and outreach program to ensure lead-safe work practices and continue to reduce lead poisonings across the country.

Please visit www.epa.gov/lead for a copy of this final rule or for additional information on the LRRP requirements.



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A 3-Step Process to a Successful Data Backup Strategy

Jeff Meek, John A. Knutson & Co. & Dave Bell, Cyber Solutions

We all know that backing up computer data is critical to business continuity in the event of a technology failure. This knowledge, however, is worthless without action. Clients too often believe they have successful data backups only to discover they were not adequate in the event of a failure. The design of a successful data backup strategy can be broken down into three steps: systematic process review, communication and continuous testing.

Systematic Process Review: The first step is understanding what needs to be protected. Because information technology (IT) systems and programs are constantly changing, a systematic process review needs to occur, including what data is utilized and where it is stored. As an example, the use of laptops has made data more portable, but also more susceptible to loss. Project managers, field supervisors, salespersons and management may be storing data on laptop hard drives that may only periodically be connected to the network when a backup takes place. In addition, the backup may not even be designed to include the portable data even when the laptop is connected. Unfortunately, this is a very common scenario.

Action Plan: We advise having each of your employees document the programs they use over the course of a month and reviewing that information with your IT expert. The backup plan can then address all the required data and allow proper documentation of a complete backup process. This step should be repeated as new technologies or data procedures are introduced.

Communication: In the second step, problems are a bit more difficult to identify. When a backup plan is initially established by the owners and those charged with IT responsibilities (whether internal or external), it is often not written and not comprehensive. The various responsibilities of the plan are often verbally communicated and the employees continue to do what they believe they were told until a failure occurs. Everyone likely thinks all employees involved in the backup are fulfilling their responsibility and the plan is successful. However, it is common to see backup failures where each person in the office thought someone else was responsible for an aspect of the backup plan that went unperformed; the result is lost data.

Action Plan: Document your data backup plans and be very clear about all the responsibilities. The purpose is to make the system clear in the planning stage to avoid a disaster, not to point fingers if one happens.

Continuous Testing: The third step can be the most difficult to accomplish, but it is also the most critical to the success of your solution. A typical backup will include a notification feature that indicates the success or failure of the backup. Unfortunately, this notification provides a false sense of security when a success is reported. A more important question is “Could the data be successfully restored?” To answer this question, periodic testing of the restore process needs to occur. For example, a backup may choose certain drives and files each time the process is completed. If data is saved to a different location on the system, it may not be included in the backup.

Action Plan: Periodically a restore function from the backups should be performed, testing random files from



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each application and data type to ensure the restoration of functioning data. Prioritize your data and test your restores according to the priority level of each category of data. The test restore should include users working with the restored files to ascertain they are fully functioning. Simply seeing that the data file appears to be present is not enough. It isn't uncommon to have the file look correct only to find it isn't functioning for the end user. As a precaution, most backup solutions will allow you to restore to an alternate location for testing. Other solutions provide a full test environment (via virtualization) where all data can be restored and tested as needed.

You know that data backup is an important business strategy and now is the time to act on that knowledge. This 3-step process can be utilized regardless of the backup solution being deployed. No solution is 100% fail-proof, however, following the simple guidelines identified above will give you a high degree of confidence that your backup will save the day should you ever need it.

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By applying to become a member of the Minnesota Glass Association, our company and personnel agree to abide by the MGA Code of Ethics and bylaws. Auto glass installers must be AGRSS registered and certified.			
Please send and remit payment to: Minnesota Glass Association, 16112 Wake Street NE, Anoka, MN 55304			

Please Join Us For...

SCHEDULE:

Date: THURSDAY, Aug 11, 2011 @ Midway Stadium, St. Paul

5:45–7:00 pm: Hot dogs and refreshments at the “Hard Ball Café” picnic area located inside the stadium gates. Cost is included in the ticket price.

7:05 First Pitch

Employees and family are welcome!

COST:

MGA Members and their family: \$20.00 per person

Non-Members: \$25.00 per person

Tickets will be mailed upon receipt of payment– provide contact person where indicated.

Thank You Sponsors:

Gold Level: Guardian Industries & Mygrant Glass

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A STEAL!

\$20 for

dinner and

a FUN

baseball

game.

Bring your

family and

employees!



REGISTRATION

Please Respond by July 29, 2011

REGISTRATION

Attendee (s) Please Print Clearly	MGA Members \$20.00 p.p.	Non-Members \$25.00 p.p.	TOTAL DUE
Company			
Complete Address			
EMAIL			
Phone: _____ Fax: _____			

Who Should We Send the Tickets To? _____

GRAND Total: _____

Thank you!

PLEASE MAIL Payment (Payable to MGA) and FORM TO:

MGA 16112 Wake Street NE Anoka, MN 55304

Office: (763) 413-0805 | Fax: (763) 413-1131 | www.mnglass.org | info@mnglass.org



MGA is:

The Association advocates for and promotes member success in the architectural and auto glass industries. Through Training and Education, the Association supports Professionalism and High Ethical Standards; unifying members to speak as one for Safety, our Environment and Fair Competition.

Our Mission:

“To develop and maintain a strong and vital organization that improves the image of the industry through promotion of reasonable regulations and adherence to and promotion of ethical business practices.”



Minnesota Glass Association

16112 Wake Street NE, Anoka, MN 55304
Phone: 763-413-0805 — Fax: 763-413-1131

www.mnglass.org - info@mnglass.org



JOIN TODAY...Visit us at www.mnglass.org and click on Membership

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