



Minnesota Glass Association

16112 Wake Street NE
Anoka, MN 55304
Phone: 763-413-0805
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Email: info@mnglass.org
www.mnglass.org

Why join the MGA?

The MGA enables competing businesses with shared interests to join together to:

- Advocate for shared interests
- Keep up on technical developments
- Train employees with seminars and tours

The MGA continuously works towards these objectives through a variety of programs. **To help save members money** we established a gas purchasing program with Holiday Station Stores. **Savings from this program alone exceeds the MGA dues outlay for members.** Individually, very few dealers reach the volume needed to reach these savings.

We created **training programs** to keep you stay abreast of developments:

- Educational seminars that cover a variety of issues in short informative sessions.
- MGA sponsored tours of manufacturing and product testing facilities.
- Conferences - bringing in nationally renowned speakers on current topics.

We **advocate** for members:

- The MGA re-established the Contractors Bill of Rights Coalition (CBRC) and work with that group to level the playing field for construction subcontractors in Minnesota.
- We alerted members & provided training on the EPA Lead Certification requirements
- We blocked a bill that would have had devastating impact on auto glass shops.
- The MGA organized support for a Minnesota Supreme Court appeal to preserve the right of Auto Glass to arbitrate pricing disputes, we prevailed on the appeal.
- The glass industry (auto and flat) is very small when you look at their markets. Auto glass dealers compete with national companies with huge insurance companies as customers. Flat glass firms are a small part of the commercial and residential construction markets which are struggling in tough economic conditions. The large players are well represented by dedicated professionals and attorneys in the legislature, with regulators and when necessary in court.

Those are the main points - there is much more. MGA educational and fun social events provide **networking opportunities** - connecting manufacturers, fabricators, distributors, representatives and dealers - enabling you to stay in touch and on top of developments. Our work supports fair competition, professionalism and ethical behavior. We serve as the voice of the industry to the consumer and government.

You would never expect your business to function without vital departments - installation technicians, sales, accounting, etc. The MGA supports those operations with training and goes beyond that to be your only effective voice in shaping the work environment through advocacy.

We invite you to join today, visit www.mnglass.org and click on the membership button.



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Past Events Sponsored

<u>Sep 2006</u>	<u>Midwest Glass Conference</u>
<u>Feb 2007</u>	<u>Winter Social - Old Log</u>
<u>Apr 2007</u>	<u>Minnesota Sales Tax & NGA Benchmarking</u>
<u>May 2007</u>	<u>Glazing Code Change Update</u>
<u>Aug 2007</u>	<u>Fire Rated Safety Glass</u>
<u>Aug 2007</u>	<u>AGRSS National CAP Pilot Program</u>
<u>Sep 2007</u>	<u>Midwest Glass Conf</u>
<u>Feb 2008</u>	<u>Old Log - Neil Simon's Proposals</u>
<u>Mar 2008</u>	<u>Mirror Adhesive & Lien Law Program</u>
<u>Mar 2008</u>	<u>Auto Glass Installation Trends</u>
<u>Apr 2008</u>	<u>Architectural Testing Visit</u>
<u>May 2008</u>	<u>Viracon Tour</u>
<u>Oct 2008</u>	<u>Midwest Glass Conference</u>
	<u>Carl Tompkins - Leadership & Management</u>
	<u>Chris Umble - Lynx Services Review</u>
	<u>Max Perilstein - Flat Glass Update</u>
	<u>Bud Oliver - NAGS Review</u>
	<u>Gary Thaden - Contractor Rights - Getting Paid</u>
	<u>John Wodele - Succeeding Today</u>
<u>April 2009</u>	<u>Bob Beranek Auto Glass Training</u>
<u>April 2009</u>	<u>Tour of Cardinal Float Plant in Menomonie WI</u>
<u>May 2009</u>	<u>Stylmark Fridley Facility and Extrusion Plant Tour</u>
<u>June 2009</u>	<u>Annual Golf Outing & Dinner at the Gasthaus</u>
<u>August 2009</u>	<u>MGA Family Night with the St. Paul Saints</u>
<u>October 2009</u>	<u>Credit & Collections - Part 1 - Prevention</u>
<u>October 2009</u>	<u>Supreme Court Victory - Review of the decision</u>
<u>November 2009</u>	<u>Credit & Collections - Part 1 - Remediation</u>
<u>December 2009</u>	<u>Mix & Mingle at the View</u>
<u>February 2010</u>	<u>Contract Indemnity & Insurance Requirements</u>
<u>March 2010</u>	<u>Auto Glass Training with Bob Beranek</u>
<u>April 2010</u>	<u>2 EPA Lead Renovation Certification Seminars</u>
<u>June 2010</u>	<u>Annual Golf Outing & Dinner at the Gasthaus</u>
<u>August 2010</u>	<u>MGA Family Night with the St. Paul Saints</u>
<u>October 2010</u>	<u>Selling with Joe Egan</u>
<u>November 2010</u>	<u>Sales & Use Tax Application</u>

See www.mnglass.org for details & registration materials on upcoming events